



## High Growth Global Multimedia Services

**Location:** Central New York State

**Reference ID:** BB01J64

### Financial Information

**Asking:** \$2,650,000

**Gross:** \$6,388,894

**Cash Flow:** \$765,315

**Furniture, Fixtures & Equipment:** \$413,465

**Inventory:** \$855,298 (included in price)

**Financing:** Seller financing available

### Summary Description

SUPER HIGH GROWTH OPPORTUNITY - Multi-Media Global Services company currently at a \$8 - \$9 revenue run rate...targeting the commercial, government, and education market sectors. The Company sells, rents, integrates and services a broad range of audio/video equipment for a spectrum of application needs. It also offers a full portfolio of web media development, certification and optimization products and services, which complement its core products and services. The Company has an enviable reputation in the marketplace, which has been built over the past ten years, due to their fast response, quick delivery and unrivalled customer service and satisfaction. The Company has built its entire company to serve the customer in fast response mode. Significant strengths for the Company are its current capability of financing, combined with the highly trained technical staff and a structured, but flexible organization that can approach any sized customer to handle volume projects and installations. The Company has the capability to handle multi-million dollar projects, implement innovative financing based on project needs and flexibility to provide sound staff placement where needed. Management believes it is unique in this regard within their marketplace.

### General Information

**Facilities:** The Company presently leases its current facility and there is room to expand. The lease expires in August 2008, which is renewable. Management is however contemplating acquisition of a new 10,000 sq ft facility.

**Competition:** No single competitor exists for the Company's entire portfolio. The Company has a distinct advantage over its competitors because they have five business segments, whereas their contemporaries are limited by their offerings and geographic coverage.

**Growth and Expansion:** Beyond the traditional audio/video applications business, there is enormous potential for growth. Three years ago, the

Company formulated an ambitious plan to expand its market penetration and coverage. The Company developed strategic initiatives to open up new business opportunities, which would potentially double top line revenue growth and profits...this has been achieved.

**Support/Training:** Owner will be willing to transition based on need and timing.

**Contact Information**

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