



Environmental Services and Consulting Business

Location: Central New York State
Reference ID: BB03F16

Financial Information

Asking: \$3,750,000

Furniture, Fixtures & Equipment: \$712,906

Inventory: \$54,614 (not included in price)

Gross: \$2,243,520

Cash Flow: \$525,000

Summary Description

EXCEPTIONAL BUSINESS INVESTMENT OPPORTUNITY: A full service environmental laboratory and consulting firm operating as a New York State Department of Health approved environmental laboratory and National and Environmental Laboratory Accredited. The Company offers a wide range of professional environmental services to the public and private sectors, including state and local governments, education, and commercial clients. The laboratory services represent the largest segment of the Company's business and its ability to grow exists in and out of the environmental market. It is in a favored position to capture the states largest multibillion dollar contract for clean-up and constantly benefits from mandated environmental legislation. The Company is highly respected and has an enviable reputation for quality and customer service.

General Information

Facilities: Company is ideally located in a major city close to the main highway and international airport, in Central New York State. The Company occupies a two-story leased facility, which consists of a second floor comprising 10,000 sq. ft., comprising full service laboratory, administration and storage. Included within the 10,000 sq. ft. is approx. 1,500 sq. ft of space which may be leased.

Competition: The Company competes on the basis of service quality, range of services, timely response to the individual needs of its customers and impeccable credentials. It has few competitors able to offer the range of services, the impeccable customer support and diligence.

Growth and Expansion: There are significant opportunities to expand and

grow the business; in the area of drug testing, biological agents, and arson material for insurance companies.

Support/Training: Owner willing to transition for agreed period and act as consultant

Reason Selling: Owner wishes to begin transition to retirement and pursue other interests

Contact Information

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