



NEW PRICE...ABSOLUTE BARGAIN...Modern Vegetable Oil Press Facility & Physical Refinery

Location: Massena, NY
Reference ID: BR04K132

Financial Information

Asking: WAS \$15,000,000 **NOW \$9,500,000**
Real Estate: \$2,000,000 (Not Included in Price)
Furniture, Fixtures & Equipment: \$9,500,000
Financing: Up to 30% of sale price, payable over 10 years.
Seller Financing is Available

Summary Description

In the rapidly growing Soy and Oilseed business this facility is the best. It is an all-natural process, and is certified Organic. It is the Edible RBD oil and the best produced in America. Crushing capacity of 225 ton/day can be increased to 375 ton/day by adding 2 more presses, and the 50 ton/day refinery can be increased to 75 tons/day for the peak capacity you will need to meet demand. This plant is only 2 hours from Montreal and its Port. It is only a day's drive from all the population centers of North East US and Canada. IDA and New York State will provide funding along with the Present principals. This plant is projecting to do \$75M in three years, and net \$9M. Sellers are past 70 years, and ran into working capital problems with the current recession. They will help you make a success of this business. Local soybean supply is growing, which makes this even more profitable.

General Information

Facilities: This modern press process oilseed crushing plant with physical high quality edible oil refinery is the only facility of its type in the North East. It is located in Massena NY; close to both Canadian and US markets, and near Montreal for Overseas export sales.

Competition: Excellent location in center of large dairy region in Eastern Ontario, Western Quebec, and New York. The oil is in great demand because of its quality and no trans fat. Could be blended with Olive oil for specialty market (company has a supplier of Olive oil in Italy) Located close to Port of Montreal for year round access to international markets.

Growth and Expansion: This business has potential to grow and expand much more rapidly than hexane based soy oil processors as it is totally natural, and

does not use harsh chemicals or carcinogenic such as Hexane. The facility is also certified Organic and can produce Organic protein and oil which have wide acceptance and higher margin.

Support/Training: Plant Manager who has operated the plant for past several years is ready to hire new operators and techs, and train them. He has 35 years experience operating soy plants. Local IDA will fund training.

Reason Selling: Age and Health.

Year Established: 2000

Employees: 18

Contact Information

Alan Brind

Business Brokers New York, LLC

Phone: 585-624-7998 Ext 111

Email: alanb@bizbrokersny.com