

Credentials

- International Business Brokers Association - Certified Business Intermediaries
- Society of Business Analysts - Certified Business Analysts
- Founders and co-founders of numerous high technology startup companies
- Ninety-years aggregate group experience in industry and commerce
- Experience as officers and directors in major national and international companies



Benefits

- Professional, qualified and confidential approach to your business solution needs
- Expert Confidential Offering Memorandum preparation
- Market your business to a wide pool of qualified buyers
- Access to nationwide network of buyers and strategic alliances
- Streamlined transaction process
- Always a client "win-win"

Our Mission

"Exceed our clients expectations in creating lasting value"

Tel: 585 • 624 • 7998
Fax: 702 • 995 • 8388
www.bizbrokersny.com
www.bizbrokerblog.com



**MERGERS & ACQUISITIONS
ADVISORS**

~

BUSINESS INTERMEDIARIES

~

BUSINESS ANALYSTS

**"We Build
Transaction Value"**





Experience

Extensive M&A experience that ranges across the entire landscape of business types and industries:

Agriculture;
Construction;
Distribution;
Finance;
Insurance;
Manufacturing;
Medical/Dental;
Mining;
Public Utilities; Real Estate;
Retail;
Transportation;
Wholesale

BBNY can bring the resources to bear to successfully market your business.

Preparation

We take the time to understand your business thoroughly, as well as your personal goals and objectives.

We are selective in our process. We take the time to assess the critical drivers for each business we list.

Packaging

BBNY is expert at professionally assessing and packaging your business so as to maximize the attractiveness to potential buyers.

Expert, professional prospectus preparation ensures the best possible pricing and terms.

Promotion

Your business is aggressively and professionally promoted by BBNY through its extensive network, as well as through key commercial business channels.

We develop and execute strategic marketing plans to address corporate acquirers. Diligence, confidentiality and screening equal a solid flow of qualified buyers with qualified prospects.

Network of Professionals

Established relationships with accountants, attorneys, lenders, private investors, venture capitalists, and investment banks.

Working relationships with superior business financial and legal talent in who know how to affectively complete transactions.

Professional Services

BBNY has the deep knowledge and experience level to understand what makes a business successful. Even if you aren't contemplating selling your business, it is always worth critically examining the fundamentals of your business from our expanded perspective.

BBNY offers a comprehensive range of business solution services to meet your specific needs:

- Mergers & Acquisitions Advisory
- Business Valuations & Appraisals
- Business Analysis and Consulting

Memberships & Affiliations

International Business Brokers Association
New York Association of Business Brokers
National Equipment & Business Builders Institute
Small Business Council
Society of Business Analysts

