



Profitable Clothing Boutique

Location: upstate/finger lakes, New York
Your Reference ID: NCP06002

Financial Information

Asking: \$1,500,000

Furniture, Fixtures & Equipment: \$92,000

Inventory: \$469,000 (included in price)

Gross: \$876,152

Cash Flow: \$380,474

Summary Description

The company is a very high-end, lifestyle boutique serving a wealthy demographic in a picturesque, affluent town. It offers clothing, accessories, and skin care products and services that are generally unavailable outside of New York City or a comparable metropolitan area. The store creates a high-energy, trendy ambiance with a powerful vibe that is unmatched (and unmatchable) by its competitors which allows for very comfortable gross margins. As a result, it has enjoyed continuous growth in revenues and earnings. The company is well positioned for future growth through geographic expansion and other strategies.

General Information

Facilities: The Company is currently housed in a 5,000 square foot, 3-story building located in a picturesque village. The current facility utilization is 100% retail space. The building is a converted original village house which retains all the charm and ambiance of the village atmosphere. There is ample parking in the rear of the building allowing the charm of the structure and visibility of a storefront to be appreciated from the street.

Competition: By offering a unique shopping experience in a high end demographic outside of the metro areas, the company has built substantial brand equity, which serves as a formidable barrier to competition.

Growth and Expansion: The Company recently launched a successful Internet strategy which drives sales outside of the geographic footprint.

Contact Information

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