

BUYER SEEKS SOFTWARE DEVELOPMENT AND SUPPORT SERVICES BUSINESS

Reference ID: BY01J43

Background:

Senior level executive with 25 years experience leading a software development and support services business seeks acquisition of well-established small company in the industry. Consideration will be given to young company with promising new product line and realistically formulated business plan for growth.

Goal:

Purchaser seeks a business that has successfully developed and marketed a portfolio of software solutions for one or more business niches. Greatest interest would be in a company where opportunities exist to market the portfolio to other niches, perhaps requiring software revisions and/or an increased level of customer support. Quality customer and employee relationships are essential to the vision of the business.

Location:

Upstate New York preferred but will consider other locations as well.

Management:

Existing management team will remain for transition period and possibly longer if warranted.

Transaction:

Purchase price in the \$1 to \$5 million-range.

Contact Information:

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